

Project Briefing October 2011

Target Market

- End-users and Investors
 - Professionals working or doing business in the business districts, particularly in Makati, Ortigas, Bonifacio Global City and Rockwell Center
 - Singles, start-up families and empty nesters
 - Upgrading local market



Project Overview



- Situated on a 1.9hectare prime lot at the corner of EDSA and Madison St. in Mandaluyong.
- Residential towers with a common podium which consists of commercial spaces and parking levels
- Total inventory is 4,227 units
- Offers Studio, 1-Bedroom and 2-Bedroom units



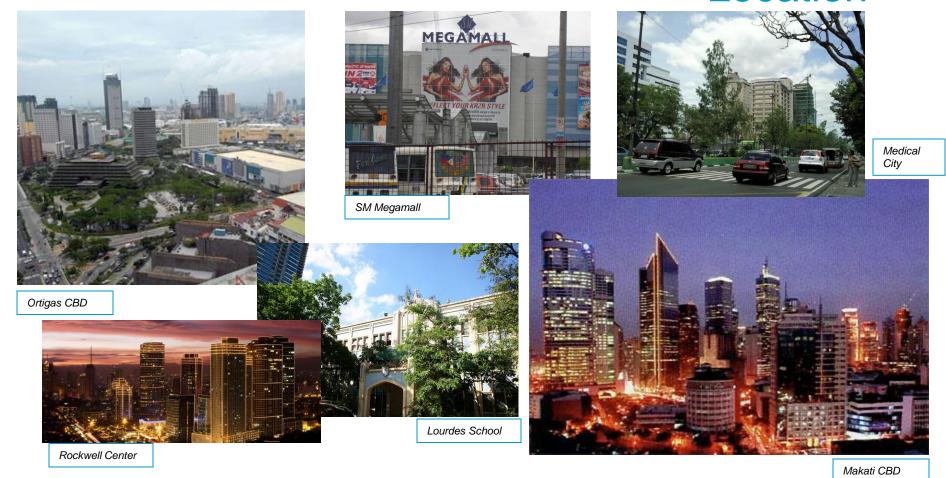
Location



- Bounded by EDSA and Madison Street
- Centrally and conveniently located at the heart of Metro Manila: high proximity to commercial centers, CBDs, educational institutions, churches and hospitals.



Location



- Few meters away from SM Megamall and other commercial centers
- Proximity to CBDs such as Ortigas, Rockwell, Makati and Fort Bonifacio
- Near educational institutions (Lourdes School, St. Paul's Pasig, UAP), hospitals (Polymedic, Medical City), churches (St. Francis, Guadalupe)

Project Features

- Grand Lobby
- •20,000-sqm Retail area with cafés, restaurants and shops at the Ground Floor and 2nd Level
 - ✓ Total Leasable area is 10,825 sqm.
- Cinemas at the 2nd level
- Dedicated parking for retail guests
- Landscaped amenity area at the Recreational Deck (8th Floor) with an area of about 8,000 sqm
 - √ Swimming pools
 - √ 5 Function rooms
 - 2 at the 8th floor (184 sqm & 123 sqm)
 - 3 at the 10th floor (104 sqm, 51 sqm & 76 sqm)
 - √ Gym (183 sqm)
 - √ Jogging path



Facilities

- 4-high speed elevators per tower
 - Waiting time: max. of 60 seconds
 - Capacity per elevator
 - Passenger: 20 persons
 - Freight: 21 persons
- 24-hour security
- Automatic fire alarm system
- Centralized mailroom system at the 8th Floor
- Centralized garbage collection and disposal system (through property management)

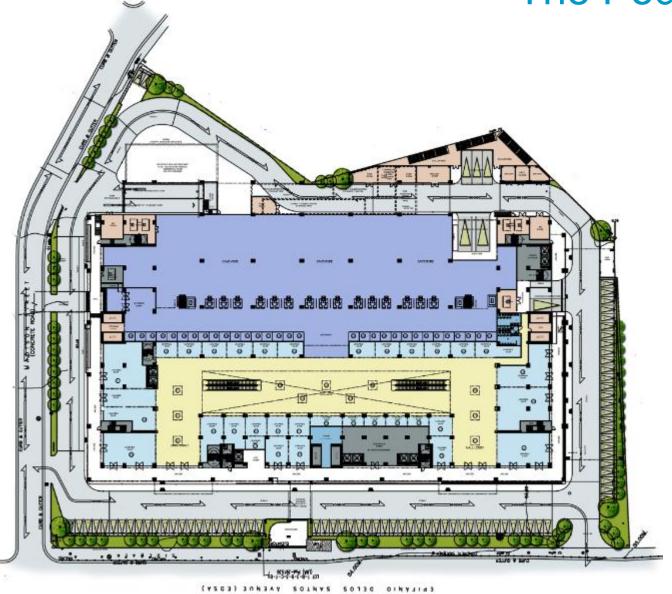


Facilities

- Back-up power
 - Commercial spaces: 100%
 - Common areas: 100%
 - Residential units:
 - > 1 light receptacle for each bedroom
 - ➤ 1 light receptacle for living room
 - ➤ 1 outlet for refrigerator
- 3 levels of above ground parking (Podium 3, 5 and 7)
 - Total no. of parking slots for residential: 922 slots

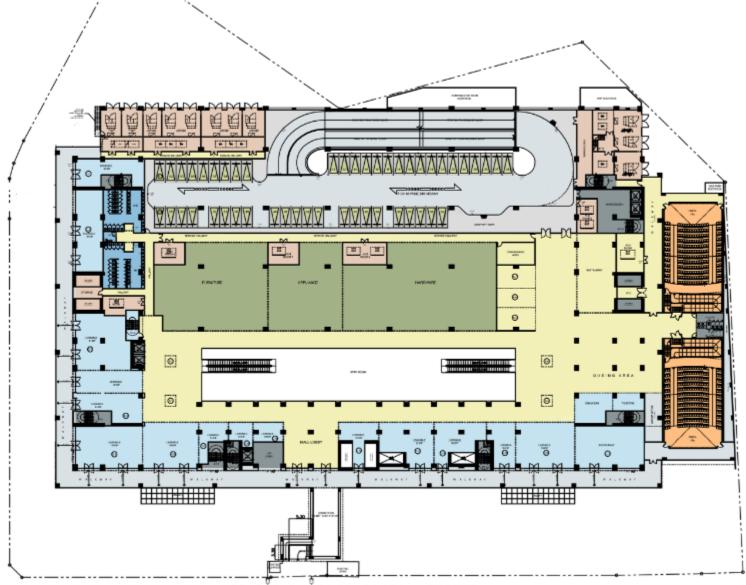






Ground Floor - Retail





Podium Level 2 - Retail

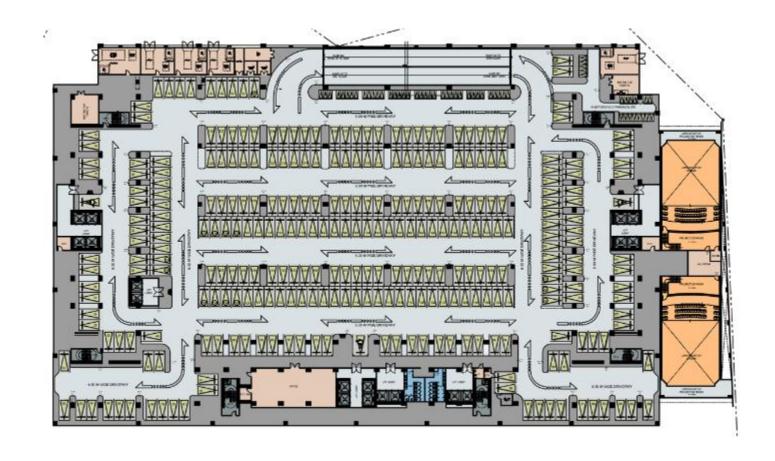


Light Mall



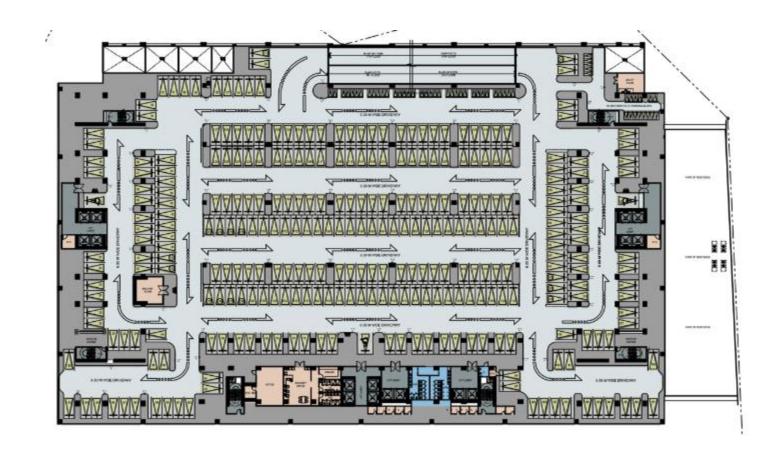
Interior Perspective





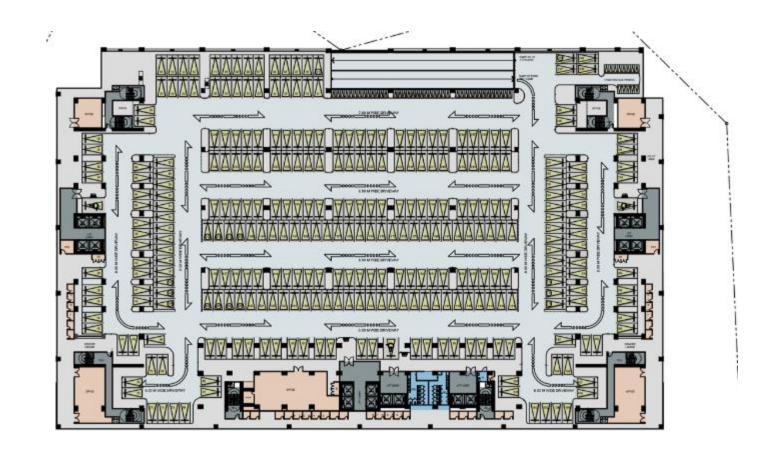
Podium Level 3 – Parking (301 car slots)





Podium Level 5 – Parking (310 car slots)

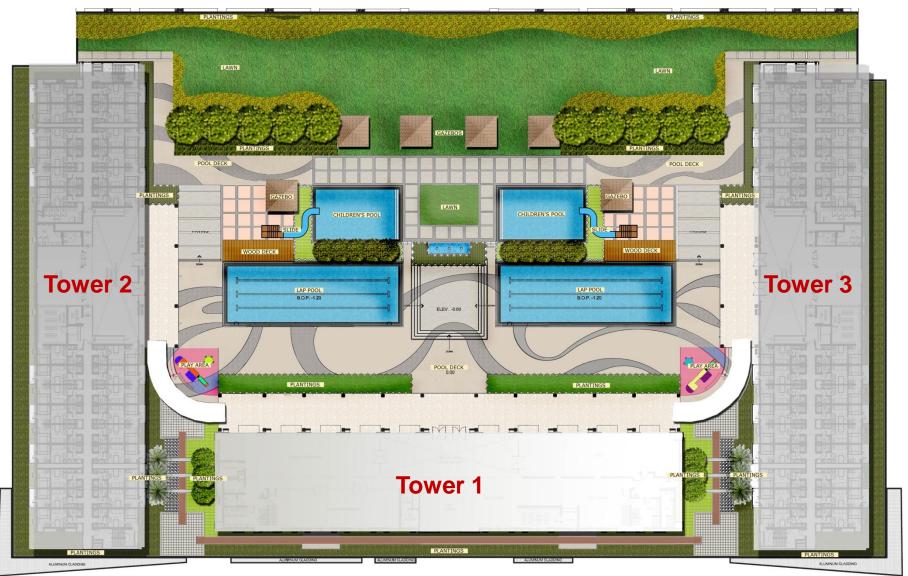




Podium Level 7 – Parking (311 car slots)



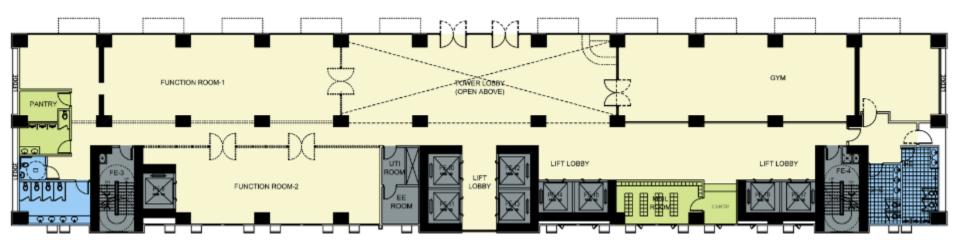
Amenities



Recreational Deck at the 8th Floor



-Amenities – 8F



Recreational Deck at the 8th Floor



	TOWER 2		TOWER 1	_	TOWER 3
	50th Floor		50th Floor		50th Floor
	49th Floor		49th Floor		49th Floor
	48th Floor		48th Floor		48th Floor
	47th Floor		47th Floor		47th Floor
	36 th to 40 th Floor		46th Floor		46th Floor
	25th Floor		25th Floor		25th Floor
	23th Floor		23rd Floor		23th Floor
	22th Floor		22nd Floor		22th Floor
	21th Floor		21st Floor		21th Floor
	20th Floor		20th Floor		20th Floor
	19th Floor		19th Floor		19th Floor
	18th Floor		18th Floor		18th Floor
	17th Floor		17th Floor		17th Floor
	16th Floor		16th Floor		16th Floor
	15th Floor		15th Floor		15th Floor
	12th Floor		12th Floor		12th Floor
	11th Floor		11th Floor		11th Floor
	10th Floor		10F – Function Rms		10th Floor
	100111001		& Units		10(1111001
	8F - Lobby & Units	Amenities	Amenities & Lobby	Amenities	8F - Lobby & Units
5	7F – Parking				
	5F – Parking				
ODIUI	3F – Parking				
PODIUM Level	2F – Commercial & C	inemas			
Ü	GF – Commercial		Res'l Lobby		

Tower 1



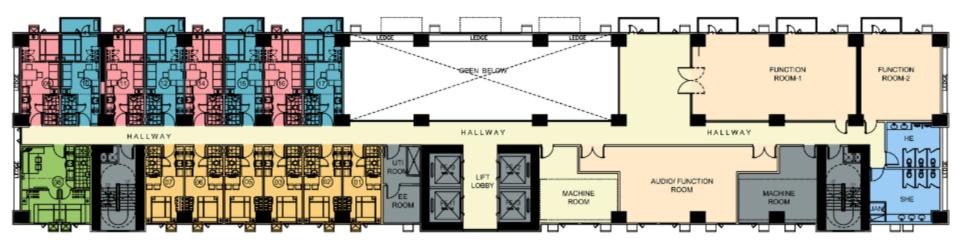
Tower 1 unit offerings range from Studio, 1-Bedroom, 1-Bedroom with Balcony, 1-Bedroom Deluxe and 2 Bedroom units

Unit Type	Total No. of Units	%
Studio	391	30%
1-Bedroom	422	32%
1-Bedroom with Balcony	388	30%
1-Bedroom Deluxe	35	3%
2-Bedroom	71	5%
TOTAL	1,307	100%



10th Floor

Amenities & Pasig Skyline



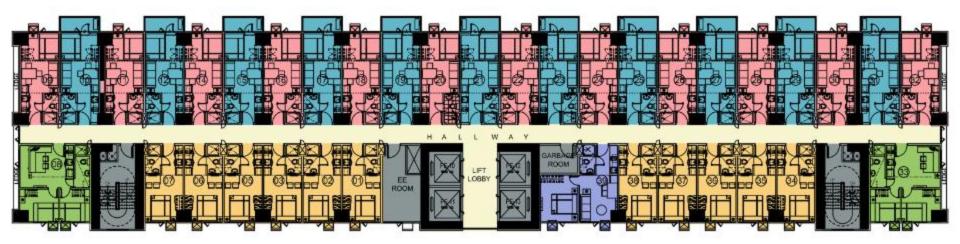
EDSA & Mandaluyong Skyline

- Total of 15 units broken down as follows:
 - ➢ 6 Studio units
 - > 8 1BR units
 - ➤ 1 2BR unit



Tower 1 - 11th to 49th Floor

Amenities & Pasig Skyline



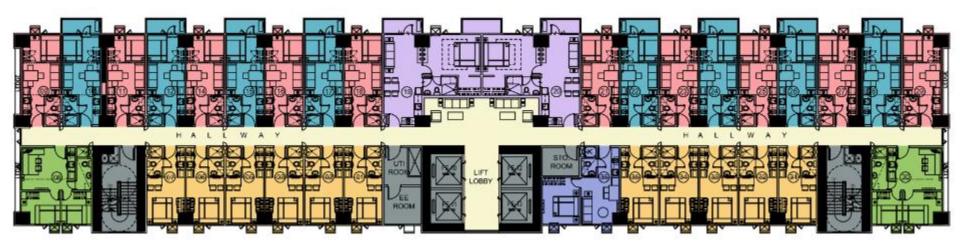
EDSA & Mandaluyong Skyline

- Total of 37 units broken down as follows:
 - > 11 Studio units
 - ≥ 23 1BR units
 - > 1 1BR Deluxe unit
 - > 2 2BR units



Penthouse (50th Floor)

Amenities & Pasig Skyline



EDSA & Mandaluyong Skyline

- Total of 34 units broken down as follows:
 - > 11 Studio units
 - > 18 1BR units
 - > 1 1BR Deluxe unit
 - > 2 2BR units
 - > 2 1BR Penthouse unit



Studio Unit

Approximately 20 sq.m.



REGULAR STUDIO UNIT			
ROOM	FLOOR AREA		
DESCRIPTION	Square Meters(m²)	Square Feet (ft²)	
Living & Dining Area	5.149	55.423	
Kitchen Area	4.465	48.061	
Toilet & Bath	3.459	37.232	
Sleeping Area	6.930	74.594	
Total	20.003	215.310	



1-Bedroom

Approximately 23 sq.m.



TYPICAL 1-BEDROOM UNIT			
ROOM	FLOOR AREA		
DESCRIPTION	Square Meters(m²)	Square Feet (ft²)	
Living Area	3.623	38.998	
Dining Area	3.893	41.903	
Kitchen Area	5.597	60.246	
Toilet & Bath	3.266	35.155	
Bedroom	7.088	76.295	
Total	23.467	252.597	



1-Bedroom with Balcony

Approximately 27 sq.m.



1-BEDROOM UNIT W/ BALCONY			
ROOM	FLOOR AREA		
DESCRIPTION	Square Meters(m²)	Square Feet (ft²)	
Living Area	3.623	38.998	
Dining Area	3.893	41.903	
Kitchen Area	5.597	60.246	
Toilet & Bath	3.266	35.155	
Bedroom	7.088	76.295	
Balcony	3.900	41.979	
Total	27.367	294.576	



1-Bedroom Deluxe

Approximately 32 sq.m.

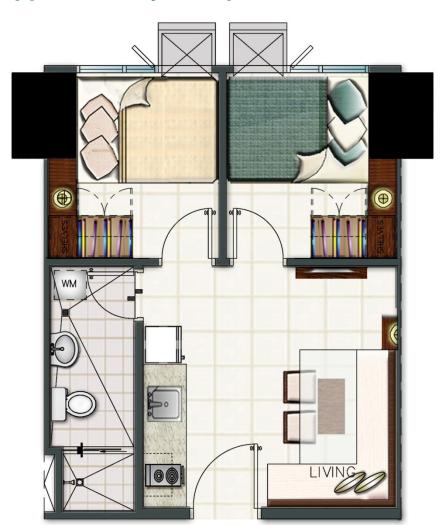


1 BEDROOM DELUXE		
ROOM DESCRIPTION	FLOOR AREA	
	Square Meters(m²)	Square Feet (ft²)
Living/Dining Area	11.887	127.951
Kitchen Area	4.465	48.060
Toilet & Bath	3.695	39.772
Bedroom	12.590	135.518
Total	32.637	351.301



2-Bedroom

Approximately 32 sq.m.



2 BEDROOM UNIT			
ROOM	FLOOR AREA		
DESCRIPTION	Square Meters(m²)	Square Feet (ft²)	
Living & Dining	6.953	74.841	
Kitchen Area	5.916	63.679	
Toilet & Bath	4.881	52.539	
Bedroom 1	7.000	75.347	
Bedroom 2	7.000	75.347	
Total	31.75	341.754	



Tower 2 & 3



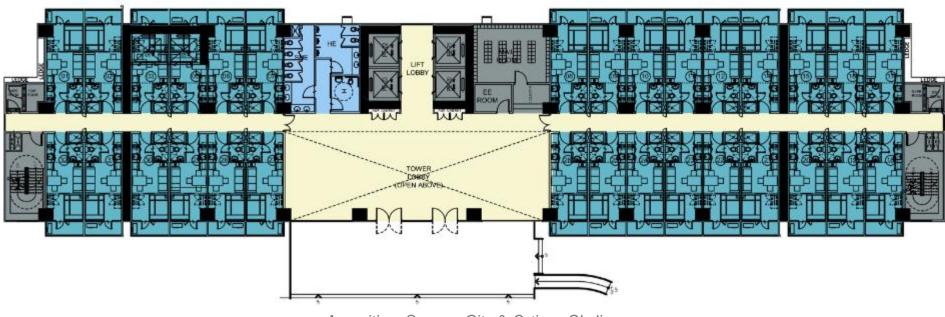
Tower 3 unit offerings are 1-Bedroom, 1-Bedroom with Balcony and 2 Bedroom units with Balcony

Tower 3 – Unit Type	Total No. of Units	%
1-Bedroom	730	50%
1-Bedroom with Balcony	692	47%
2-Bedroom with Balcony	36	2%
1-Bedroom Suite at PH	2	1%
TOTAL	1,460	100%



8th Floor

Fort Boni & Makati Skyline



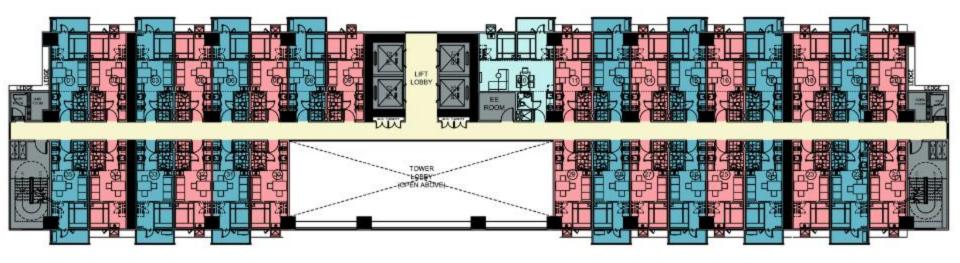
Amenities, Quezon City & Ortigas Skyline

Total of 30 1BR units



10th Floor

Fort Boni & Makati Skyline



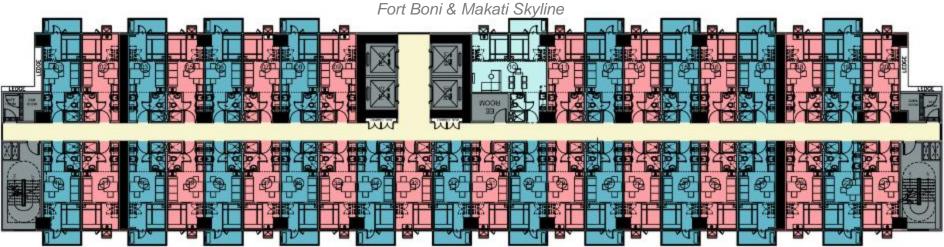
Amenities, Quezon City & Ortigas Skyline

- Total of 33 units broken down as follows:
 - > 32 1BR units
 - ➤ 1 2BR unit



11th to 49th Floor





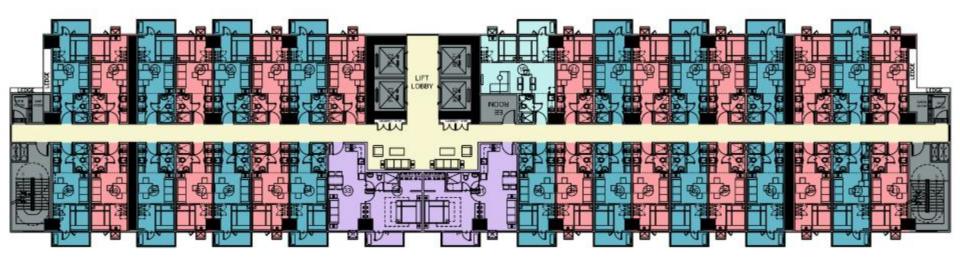
Amenities & Ortigas Skyline

- Total of 40 units broken down as follows:
 - > 39 1BR units
 - ➤ 1 2BR unit



Penthouse (50th Floor)

Fort Boni & Makati Skyline



Amenities, Quezon City & Ortigas Skyline

- Total of 39 units broken down as follows:
 - > 38 1BR units
 - ➤ 1 2BR unit



1-Bedroom Approximately 23 sq.m.



TYPICAL 1-BEDROOM UNIT			
ROOM	FLOOR AREA		
DESCRIPTION	Square Meters(m²)	Square Feet (ft²)	
Living Area	3.623	38.998	
Dining Area	3.893	41.903	
Kitchen Area	5.597	60.246	
Toilet & Bath	3.266	35.155	
Bedroom	7.088	76.295	
Total	23.467	252.597	



1-Bedroom with Balcony

Approximately 27 sq.m.



1-BEDROOM UNIT W/ BALCONY			
ROOM	FLOOR AREA		
DESCRIPTION	Square Meters(m²)	Square Feet (ft²)	
Living Area	3.623	38.998	
Dining Area	3.893	41.903	
Kitchen Area	5.597	60.246	
Toilet & Bath	3.266	35.155	
Bedroom	7.088	76.295	
Balcony	3.900	41.979	
Total	27.367	294.576	



Tower 3 - Unit Choices

2-Bedroom with Balcony

Approximately 44 sq.m.



	M UNIT W/ BA OWERS 2 & 3							
ROOM	FLOOR AREA							
DESCRIPTION	Square Meters(m²)	Square Feet (ft²)						
Living Area	8.545	91.978						
Dining Area	8.496	91.450						
Kitchen Area	4.465	48.061						
Toilet & Bath	3.655	39.342						
Bedroom 01	7.360	79.222						
Bedroom 02	7.245	77.985						
Balcony	3.900	41.979						
Total	43.666	470.017						



Unit Choices

Tower 2 unit offerings are 1-Bedroom, 1-Bedroom with Balcony and 2 Bedroom units with Balcony

Tower 2 – Unit Type	Total No. of Units	%		
1-Bedroom	730	50%		
1-Bedroom with Balcony	692	47%		
2-Bedroom with Balcony	36	2%		
1-Bedroom Suite at PH	2	1%		
TOTAL	1,460	100%		

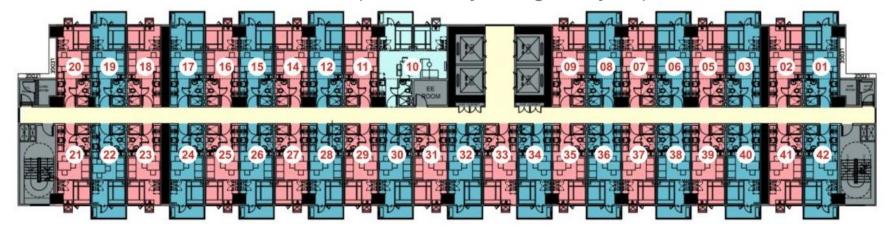


Tower 2 - Unit Choices

11th to 49th Floor



Madison St. (Quezon City / Ortigas Skyline)



Amenities

- Total of 40 units broken down as follows:
 - > 39 1BR units
 - ➤ 1 2BR unit



Unit & Corridor Measurements

Corridor

• Width: 1.5m

Floor to Ceiling Height: 2.4m

Residential Units

Floor to Ceiling Height: 2.4m to 2.6m

• Floor to Floor Height: 3.1m



Unit Merging

Merging specs to be provided by SMDC:

- Provide access between units (no door)
- Deletion/Un-installation of kitchen countertop
- Deletion/Un-installation of toilet & bath



Project Consultants

Project Architect

Project Manager

General Contractor

Interior Design

Structural Consultant

Mechanical Consultant

Electrical Consultant

Sanitary & Fire Protection Consultant

Landscape Consultant

Elevator Consultant

ASYA Design

Arknet, Inc.

DDT Konstract, Inc.

M Concept

 Sy^2

Domingo Lagman & Co.

Mar A. Alix & Associates

N.G. Yumol & Associates

EA Aurelio Landscape Architects

Meinhardt Phils., Inc.



LIGHT RESIDENCES TO	OWER 1 & 3										
Payment Terms											
Effective beginning S	September 01, 20	011									
		I						ard Payment Term			<u> </u>
	Cash 30	Deferred Cash	Spot DP 10%	Spot DP 20%	Spot DP 30%	Spot DP 40%	Spot DP 50%	10/10/80	Deferred DP 20%	Deferred DP 30%	Deferred DP 209
								24 months	24 months	24 months	24 months
Discount on TLP	15.0%	6.0%	5.0%	7.0%	8.0%	10.0%	11.0%	n/a	n/a	n/a	None
Reservation Fee	25,000	100,000	25,000	25,000	25,000	25,000	25,000	n/a	n/a	n/a	25,000
Downpayment	96%	No DP	10%	20%	30%	40%	50%				20%
	net of		net of	net of	net of	net of	net of	n/a	n/a	n/a	net of
	reservation		reservation	reservation	reservation	reservation	reservation				reservation;
											payable in 24 months
											1st monthly
											payment due 30
											days from DP
Balance*	n.a.	100%	90%	80%	70%	60%	50%	n/a	n/a	n/a	80%
			payable in 24			payable in 24	payable in 24				due on the 25th
Retention	50,000	months	months	months	months	months	months	n/a	n/a	n/a	month
Retention	30,000	none	none	none	none	none	none	II/ a	II/a	II/ a	none
					Ligh	t Residences TC	OWER 3 - Standa	ard Payment Term	S		
	Cash 30	Deferred Cash	Spot DP 10%	Spot DP 20%	Spot DP 30%	Spot DP 40%	Spot DP 50%	10/10/80	Deferred DP 20%	Deferred DP 30%	Deferred DP 20%
								24 months	24 months	24 months	30 months
Discount on TLP	15.0%	6.0%	5.0%	7.0%	8.0%	10.0%	11.0%	4.0%	3.0%	4.0%	None
Reservation Fee	25,000	100,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000
Downpayment	96%	No DP	10%	20%	30%	40%	50%	10%	20%	30%	20%
	net of		net of	net of	net of	net of	net of	net of	net of	net of	net of
	reservation		reservation	reservation	reservation	reservation	reservation	reservation	reservation;	reservation;	reservation;
								payable in 24	payable in 24	payable in 24	payable in 30
								1st monthly	1st monthly	1st monthly	1st monthly
								payment due 30	payment due 30	payment due 30	payment due 30
								days from DP	days from DP	days from DP	days from DP
										•	•
Balance*	n.a.	100%	90%	80%	70%	60%	50%	80%	80%	70%	80%
		,,				.,,,,		due 30 days after			
			payable in 30	-	payable in 30		payable in 30	the last monthly	due on the 25th	due on the 25th	due on the 31st
		months	months	months	months	months	months	payment	month	month	month
Retention	50,000	none	none	none	none	none	none	none	none	none	none
*Note: Payment to	erms shall be a	djusted every	6 months.								

Payment Terms

LIGHT RESIDENCES TO	WER 2										
Payment Terms											
Effective beginning A	ugust 22, 2011										
	Light Residences TOWER 2 - Standard Payment Terms										
	Cash 30	Deferred Cash	Spot DP 10%	Spot DP 20%	Spot DP 30%	Spot DP 40%	Spot DP 50%	10 / 10 / 80	Deferred DP 20%	Deferred DP 30%	Deferred DP 20%
								24 months	24 months	24 months	36 months
Discount on TLP	15.0%	6.0%	5.0%	7.0%	8.0%	10.0%	11.0%	4.0%	3.0%	4.0%	None
Reservation Fee	25,000	100,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000
Downpayment	96%	No DP	10%	20%	30%	40%	50%	10%	20%	30%	20%
	net of		net of	net of	net of	net of					
	reservation		reservation	reservation	reservation	reservation	reservation	reservation	reservation;	reservation;	reservation;
								payable in 24	payable in 24	payable in 24	payable in 36
								months;	months	months	months
								1st monthly	1st monthly	1st monthly	1st monthly
								payment due 30	l '	payment due 30	payment due 30
								days from DP	days from DP	days from DP	days from DP
								uays from DP	uays from DP	uays from DP	uays Iroili DP
Balance*	n.a.	100%	90%	80%	70%	60%	50%	80%	80%	70%	80%
		payable in 36 months	due 30 days after the last monthly payment	due on the 25th month	due on the 25th month	due on the 37th month					
Retention	50,000	none	none	none	none						

*Note: Payment terms shall be adjusted every 6 months.

Payment Terms Summary

	For Tower 1 only			For Tow	er 3 only	For Tower 2 only			
	Catch - up Terms (Max 24 months)				rd Terms months)		Standard Terms (Max 36 months)		
Payment Term	Period Standard Discount*			Period	Standard Discount*		Period	Standard Discount*	
Cash 30		15.0%			15.0%			15.0%	
Deferred Cash	24 Mos	6.0%		30 Mos	6.0%		36 Mos	6.0%	
Spot DP 10%	24 Mos	5.0%		30 Mos	5.0%		36 Mos	5.0%	
Spot DP 20%	24 Mos	7.0%		30 Mos	7.0%		36 Mos	7.0%	
Spot DP 30%	24 Mos	8.0%		30 Mos	8.0%		36 Mos	8.0%	
Spot DP 40%	24 Mos	10.0%		30 Mos	10.0%		36 Mos	10.0%	
Spot DP 50%	24 Mos	11.0%		30 Mos	11.0%		36 Mos	11.0%	
10 / 10 () / 80	18 Mos	4.0%		24 Mos	4.0%		24 Mos	4.0%	
Deferred DP 20%	n/a			24 Mos	3.0%		24 Mos	3.0%	
Deferred DP 30%	n/a			24 Mos	4.0%		24 Mos	4.0%	
Deferred DP 20%	24 Mos	0.0%		30 Mos	0.0%		36 Mos	0.0%	
Deferred DP 30%	24 Mos	1.0%		30 Mos	1.0%		36 Mos	1.0%	

^{*}Effective September 01, 2011



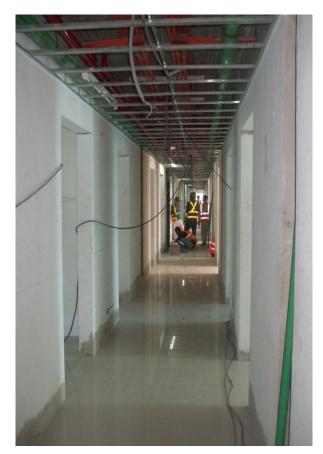
38TH floor (32nd Level)

8TH floor (6TH Level)





Mock-up Floor



11th Floor Hallway









1BR Unit

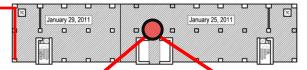
T&B

COMPLETION OF STRUCTURAL WORKS FOR 8TH FLOOR Amenity Deck LAP POOL LAP POOL TOWER – 3 TOWER – 2 TOWER - 1

Views at 23F Tower 1











Thank you!

